

# Cummins X15N

# Destination Zero



**Lower  
emissions today**



**Reduce well-to-  
wheels emissions**



**Drive wide-scale  
customer adoption**



**Achieve zero  
emissions by 2050**

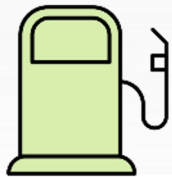


# Global Platform: Fuel Agnostic

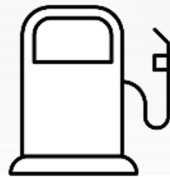
Reliable | Durable | Scale | Common



**Natural Gas**



**Diesel**



**Hydrogen**



# OPERATIONAL ADVANTAGES.

1. Abundant low-cost domestic fuel
2. Maintenance-free exhaust treatment
3. Ease of transition from diesel to natural gas
4. Diesel-like power and performance
5. Cummins support
6. The Cummins warranty



# Top 4 biggest Influencers for NG adoption

- Increasing regulatory stringency drives Natural Gas product value and importance
- *Increasing Diesel technology costs*



## Regulations



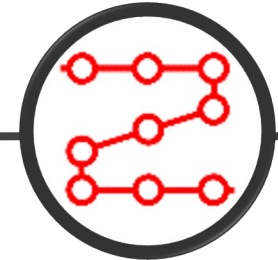
## ESG Goals

Higher demand due to private fleet Environmental, sustainability & governance goals

- Natural gas fueling stations are sparse
- But end customers might install private refueling stations



## Infrastructure



## Bridge to ZEV

- RNG is a carbon negative option
- Can work as near zero solution

# The time is now

## NATURAL GAS TAILWINDS

- ESG and sustainability goals
- Least commercially disruptive for long haul heavy duty
- Next best infrastructure after diesel
- Suitable for multi-shift operation
- Stable natural gas fuel pricing
- Improved total cost of operations to achieve reduced GHGs

## NATURAL GAS BARRIERS

- Insufficient fueling infrastructure
- Higher vehicle cost and lower residual value
- Incomplete product lineup

# Cummins NG business: North America



Close JV  
CWI



Open JV  
Momentum



Launch  
X15N



Improve  
Fueling  
infrastructure

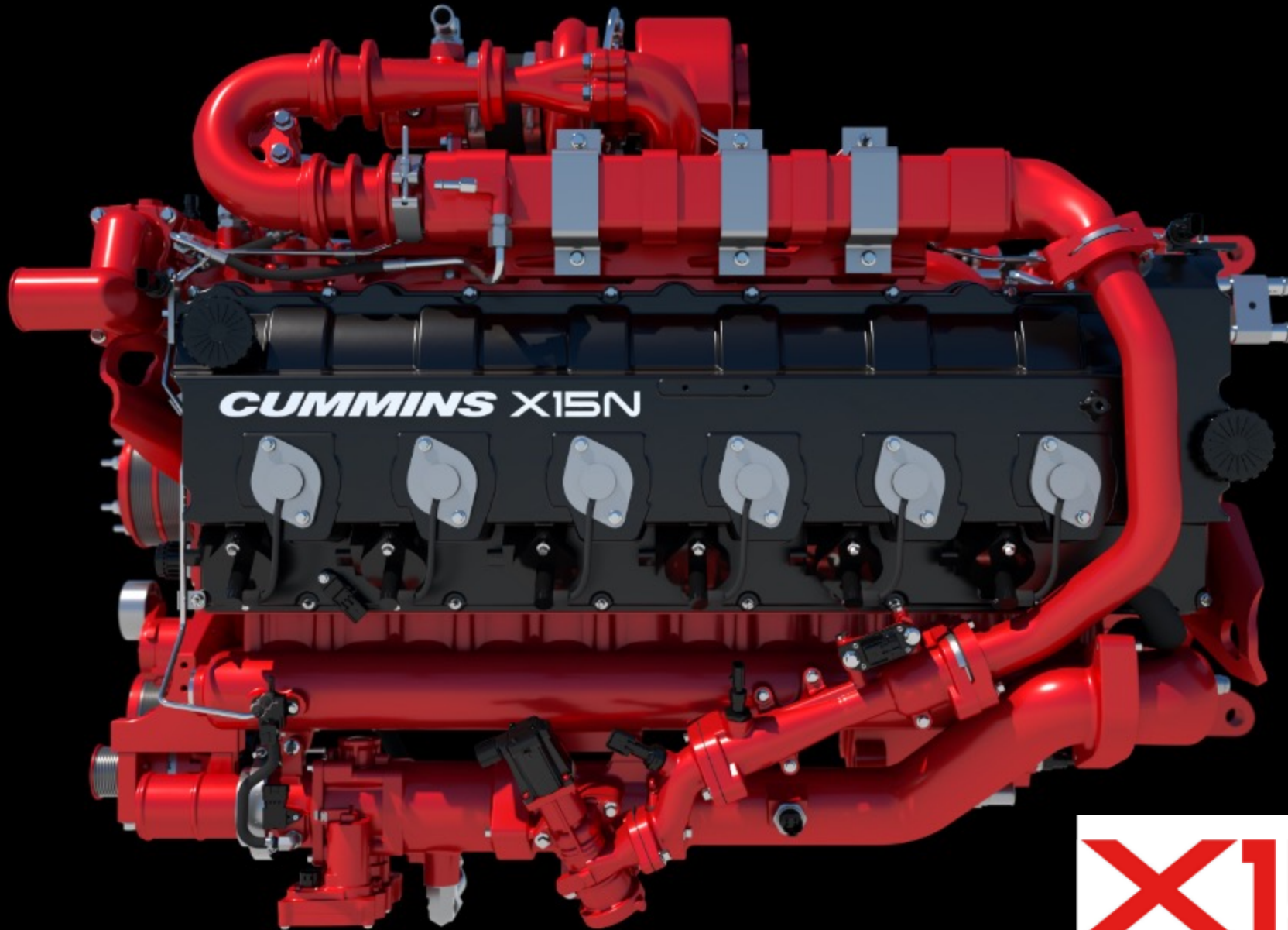


Increase support  
capability at our  
channel locations

- Aligned and supports destination zero vision
- Act now on well-to-wheels emissions
- Continued investment in current products and planning for new future products

# ISX12N Applications: Foundation of the HD Market

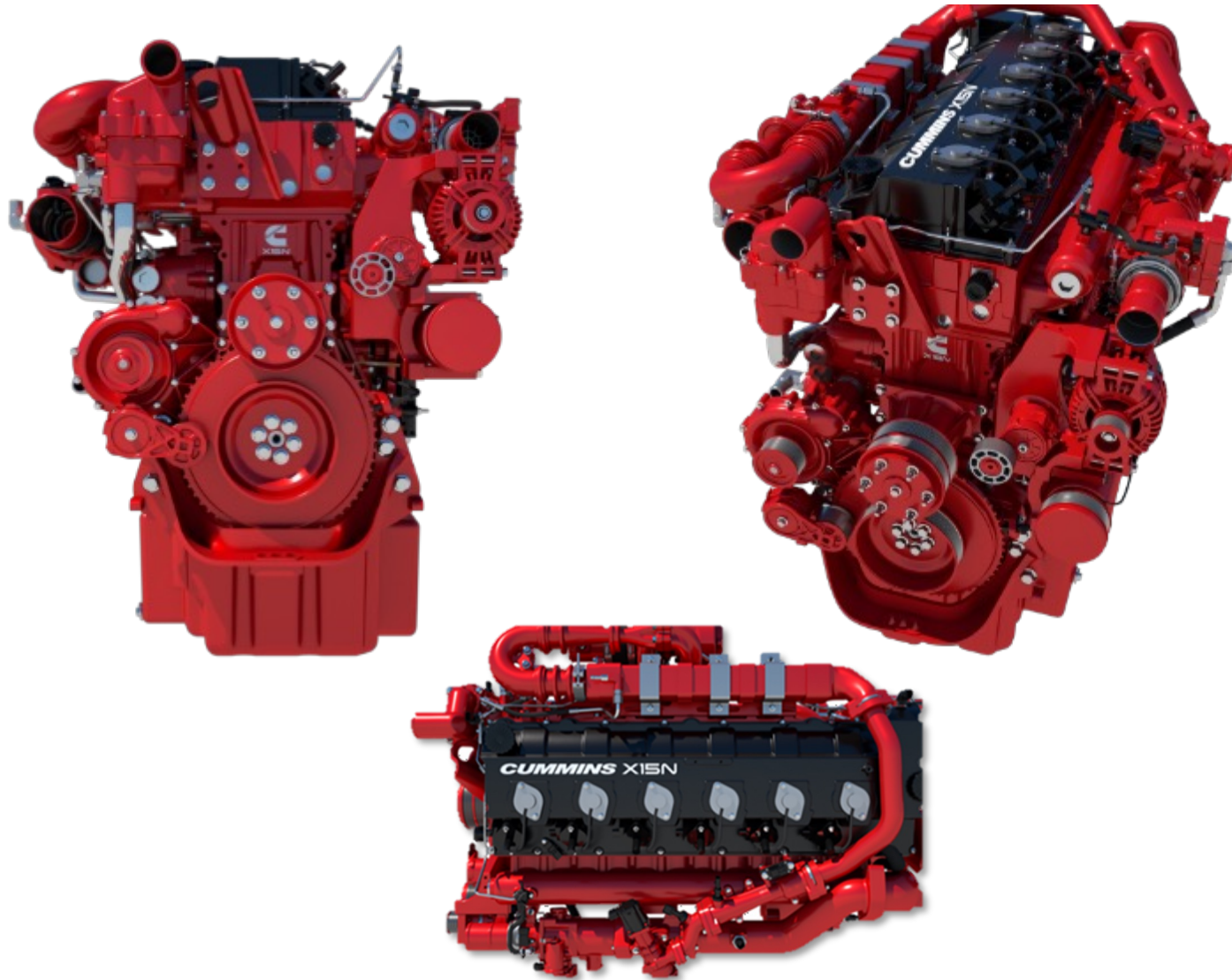




**X15N™**

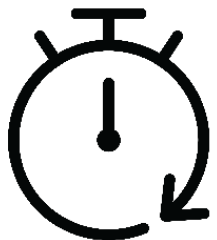
*The Future of Natural Gas Power*

# Cummins New X15N

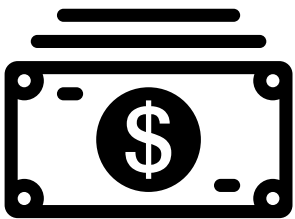


- Better fit for linehaul duty-cycles
- Up to 500 hp / 1850 lb-ft
- Leverages RNG for carbon-negative powertrain options
- Maintenance free passive aftertreatment

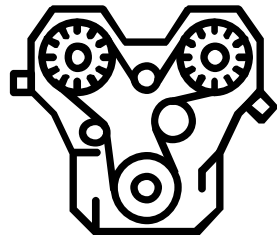
# Cummins X15N Value Drivers



**Reliability  
(Uptime)**



**Total Cost of  
Operation**



**Performance**



**Path to Zero Emissions**

**X15N™**

# X15N Product Introduction

*Design and deliverables to be confirmed through pending and final verification*

# X15N™

- ❖ Industry-first & market-defining **Big Bore Natural Gas** Powertrain
- ❖ Capable to **meet stringent CARB24/27 and future EPA NOx** regulations
- ❖ **Compact 15 Liter** – Targeting fit in ISX12N & 13L chassis installations, 500 lbs lighter than current 15L diesels
- ❖ Up to a **10% Fuel Economy/GHG improvement** over ISX12N
- ❖ 12L-15L Diesel matching ratings - **up to 500hp & 1850lb-ft** of torque
- ❖ Compact **passive TWC aftertreatment** system
- ❖ **Integrated with Industry HD transmissions** – Endurant and Allison
- ❖ Incorporates Cummins **Powertrain Features & Strategies**
- ❖ Potential for **Carbon Negative Solution with RNG**

## Base Engine

- EPA and CARB
- Rear Geartrain
- Advanced combustion management

## Air Handling

- Dual Wastegate Turbocharging
- Advanced Cooled EGR

## Lube and Cooling

- Closed Crankcase Breather
- Elimination of Coolant Filter

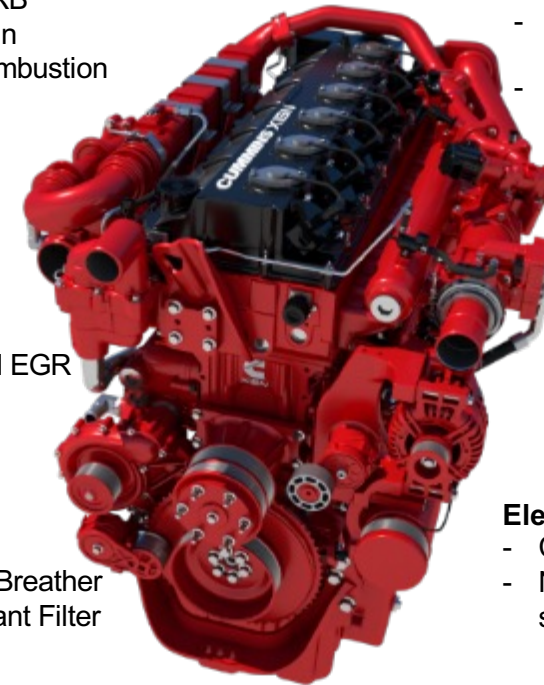
## Exhaust System

- Single unit, maintenance free & fluid free, chassis mounted Three-Way Passive Catalyst



## Vehicle Integration

- Compact 15L design and reduced weight
- Integrated with Endurant (& Allison) transmissions
- Full powertrain feature suite

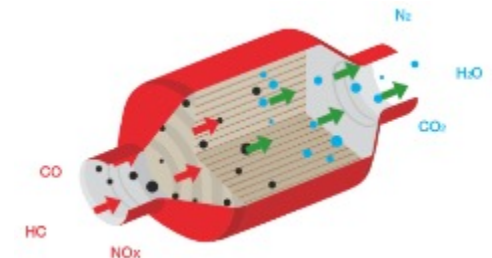


## Fuel System

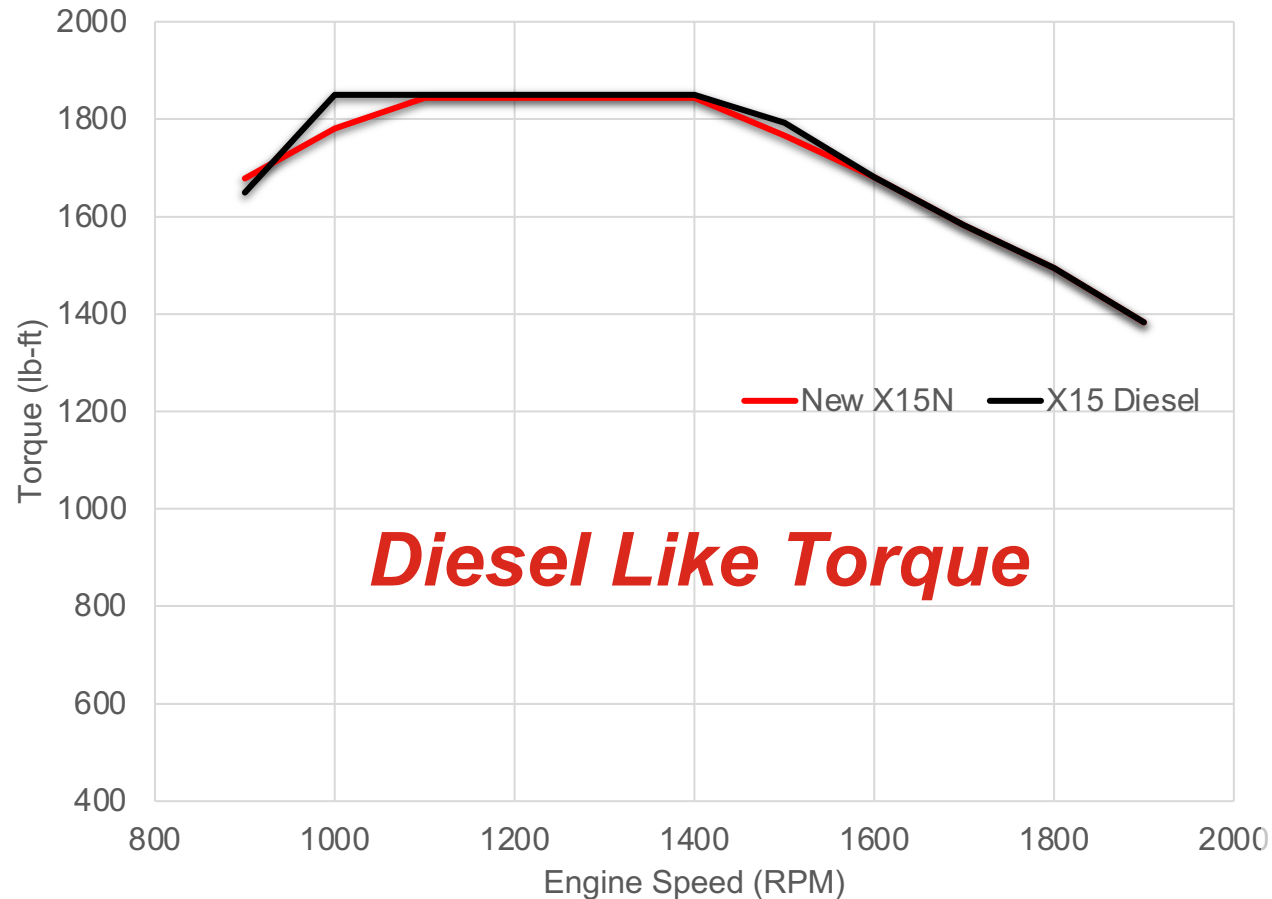
- Next generation fuel system
- Integrated with vehicle fuel system partners

## Electronics System

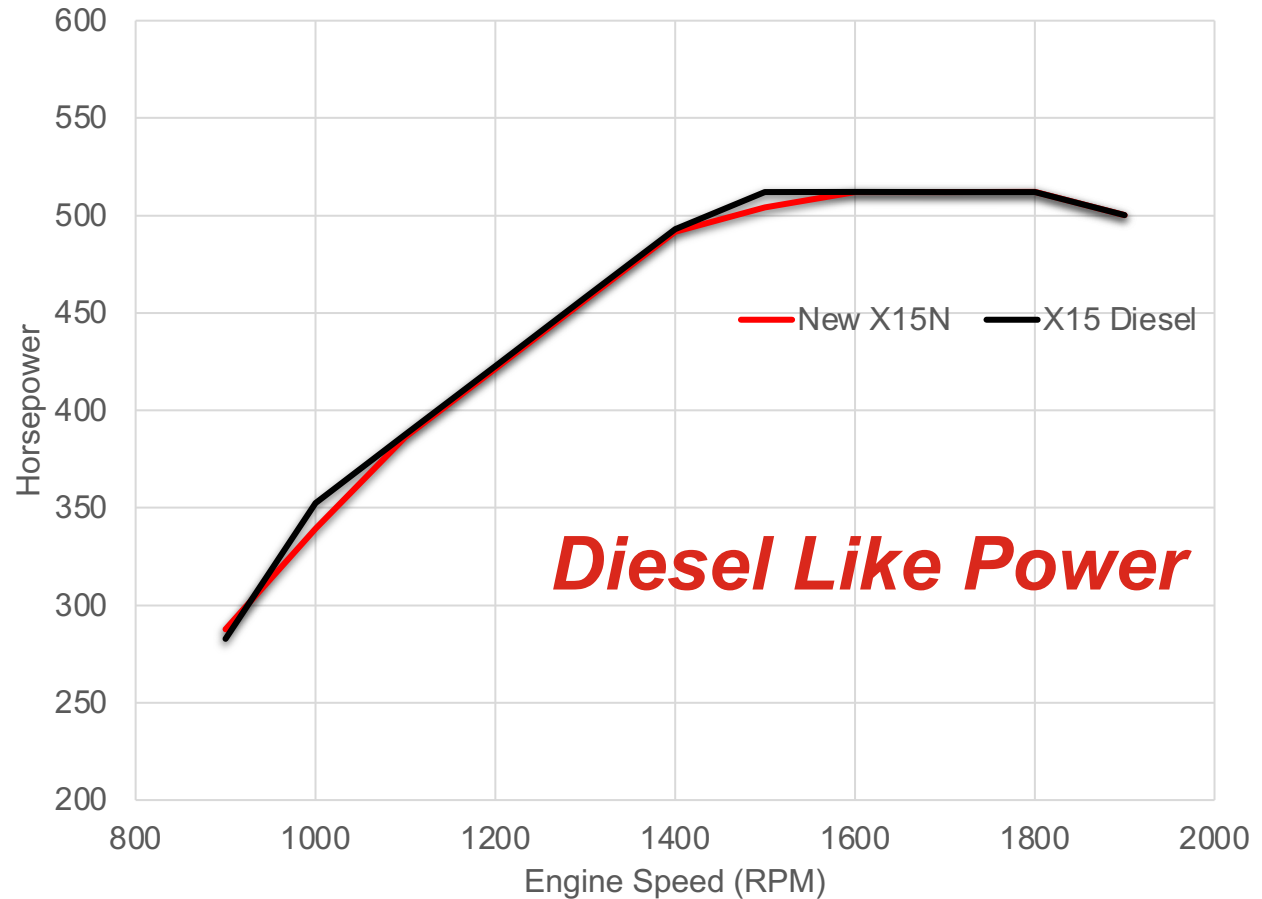
- CM2380 ECM
- Next generation connectivity solutions



### Torque Curve Comparison

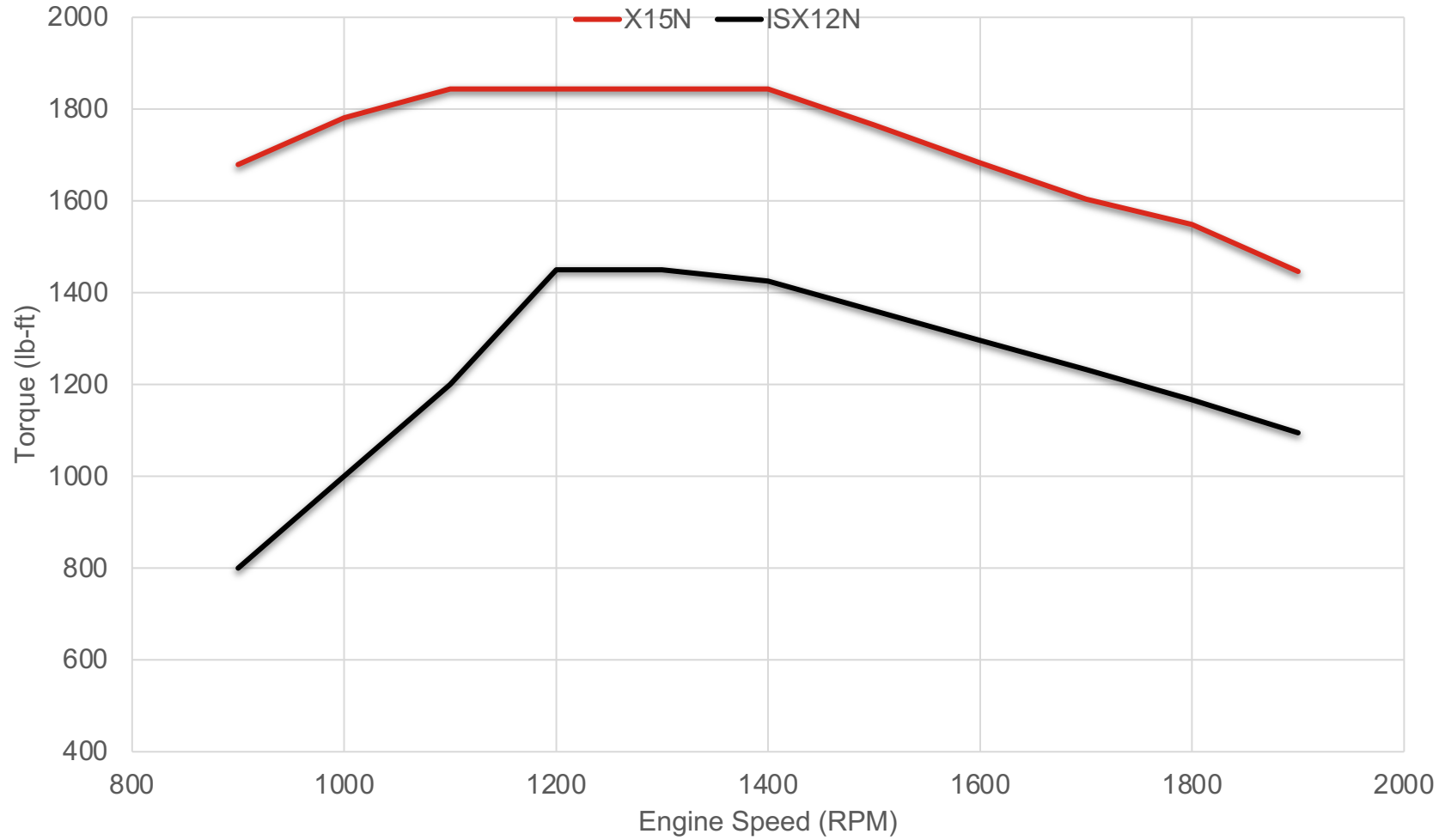


### Power Curve Comparison



# X15N™ vs. ISX12N

## Torque Curve Comparison



# X15N Ratings - Preliminary

Rating	Reference	Gov Speed	Transmissions
400 / 1450	ISX12N	1900	End HD / A4k
400 / 1650	New	1900	End HD / A4k
400ST / 1450-1650	X15	1900	End HD
400ST / 1550-1750	X15	1900	End HD
400ST / 1650-1850	X15	1900	End HD
400EX / 1650	X15	1900	End HD
400EX / 1750	X15	1900	End HD
400EX / 1850	X15	1900	End HD
450 / 1650	X15	1900	End HD / A4k
450 / 1750	X15	1900	End HD / A4k
450 / 1850	X15	1900	End HD / A4k
450ST / 1450-1650	X15	1900	End HD
450ST / 1550-1750	X15	1900	End HD
450ST / 1650-1850	X15	1900	End HD
450EX / 1750	X15	1900	End HD
450EX / 1850	X15	1900	End HD
500 / 1650	X15	1900	End HD / A4k
500 / 1850	X15	1900	End HD / A4k
500ST / 1650-1850	X15	1900	End HD
500EX / 1850	X15	1900	End HD

# X15N Uses The Learnings of the ISX12N

## Increased Power & Torque

New platform with 15L displacement and engine management system to deliver up to 500hp/1850 lb. ft of torque

## Power Cylinder

Improved oil control – Improved Oil drain intervals, reduced oil consumption and improved combustion control

## Pistons

Steel pistons for durability and improved combustion chamber and component temperature control

## Ignition and Injection Control System

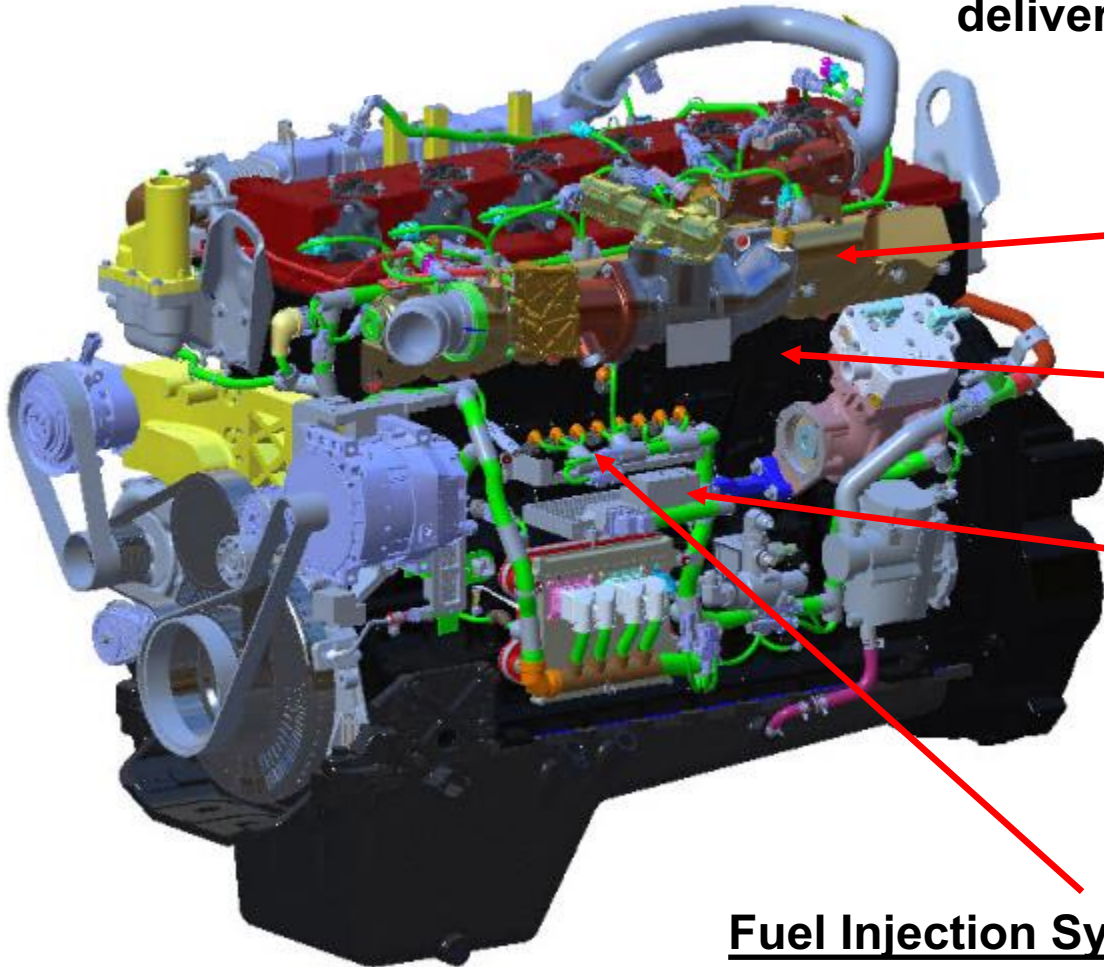
New integrated ignition and injector control system vs 2 independent system

## CCV System

Incorporates improved bearing system from ISX12N

## Fuel Injection System

8 separate solenoids vs. large single fuel control valve for improved fuel control



# X15N builds on learnings of the ISX12N

## Turbocharger

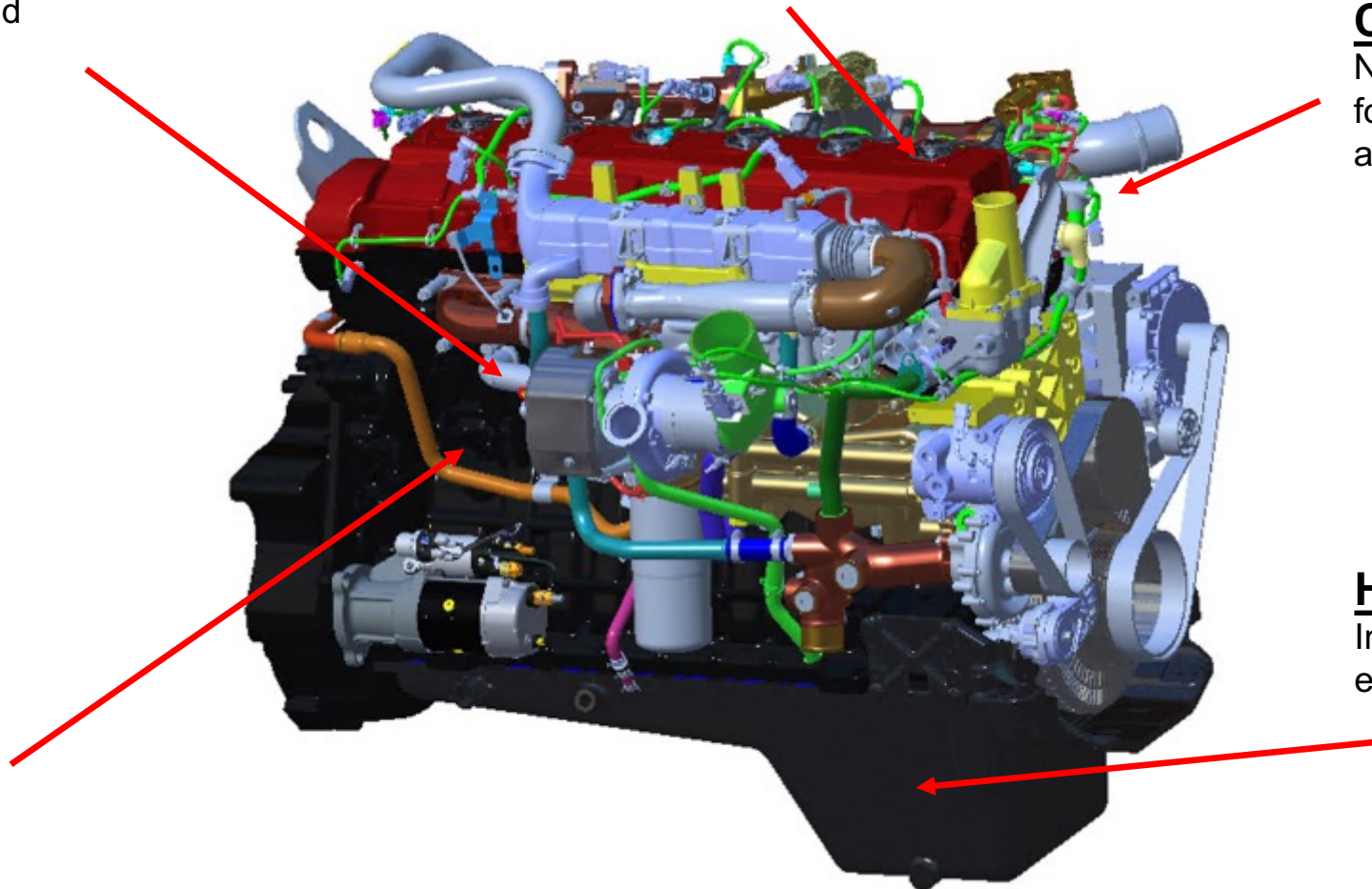
Dual entry wastegate and upgraded materials for improved durability and altitude capability and performance

## Spark Plugs

Increased ceramic strength and electrode geometry and material for improved spark plug life

## Cylinder Head

Natural gas specific head allowing for improved thermal distribution and improved spark plug life



## Sculpted Block

Compact design and reduced weight vs ISX12N

## High-Capacity Oil Pan

Increased oil capacity for extended oil drain intervals

*Preliminary*



**Limited  
Production**

Q3

Q4

Q1 2022

Q2

Q3

Q4

Q1 2023

Q2

Q3

Q4

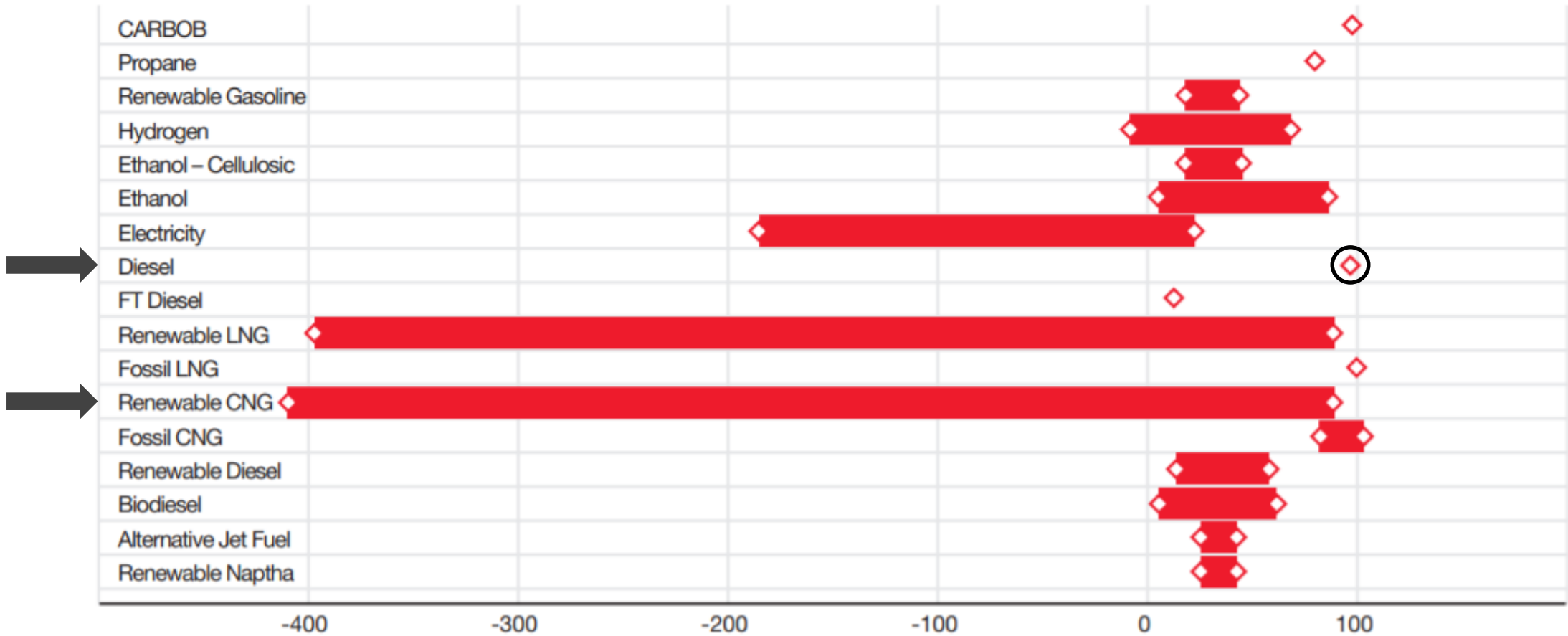
Q1 2024

**Field Test**

**Start of  
Production  
2024**

2021

# CALIFORNIA AIR RESOURCES BOARD CARBON INTENSITY VALUES BY ENERGY SOURCE



EER-Adjusted CI (gCO<sub>2</sub>/MJ)

Source: California Air Resources Board, April 2020

# CARB Confirms RNG Carbon Negative

<https://cngvp.org/>

On April 30, 2022, the California Air Resources Board (CARB) released data for its Low Carbon Fuel Standard (LCFS) Program for Q1 to Q4 2021.

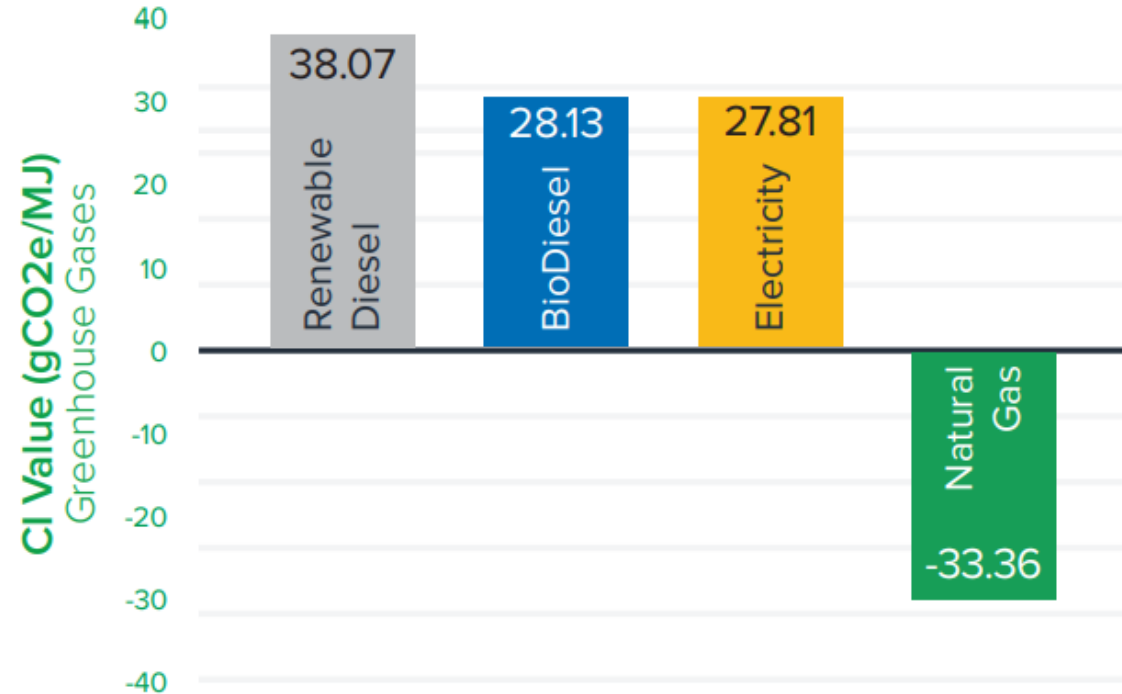
The data confirms that:



The average carbon intensity of all of the natural gas reported in the California LCFS is negative (-33.36 gCO<sub>2</sub>e/MJ).



Natural gas vehicles (NGVs) operating in California provide the greatest greenhouse gas (GHG) emission benefits compared to all other transportation fuels and should be a key component in the strategy to combat climate change.



Source: California Air Resources Board Low Carbon Fuel Standard Program 2021 Data

# Go low or carbon-negative w/ RNG



RNG made up **98%** of all CNG used for transportation in California in 2021

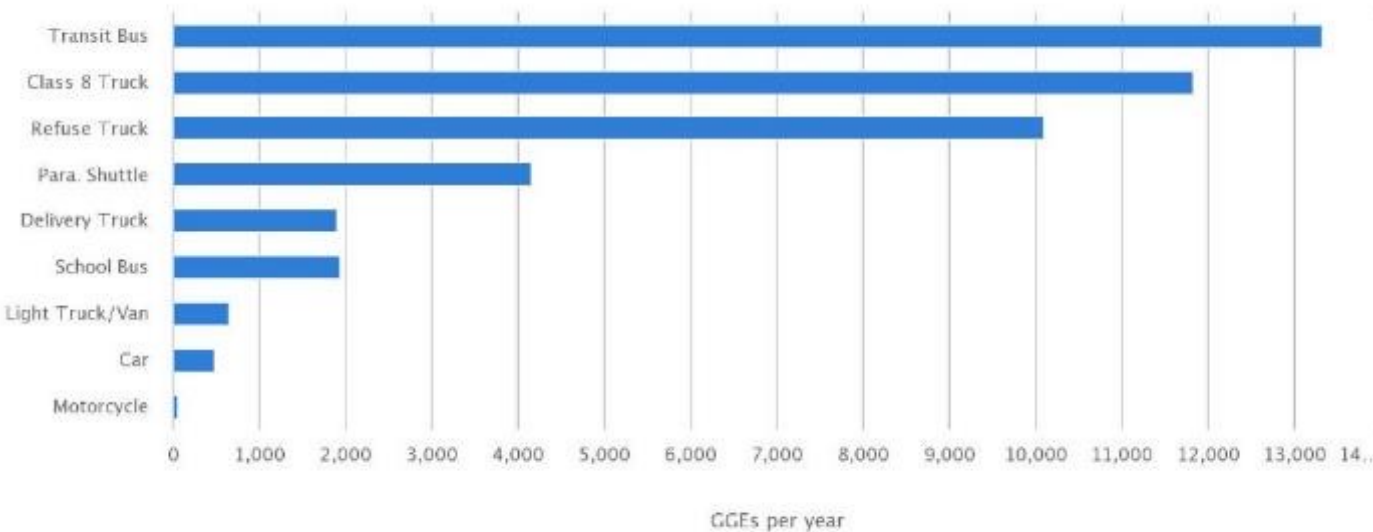


RNG made up **64%** of all CNG used for transportation in the U.S. in 2021

# RNG Availability for the Future

**RNG and Manure RNG will grow to support NGV Adoption in the HD Truck Market.**

Average Annual Fuel Use by Vehicle Type



Last updated: February 2020  
Printed on: February 24

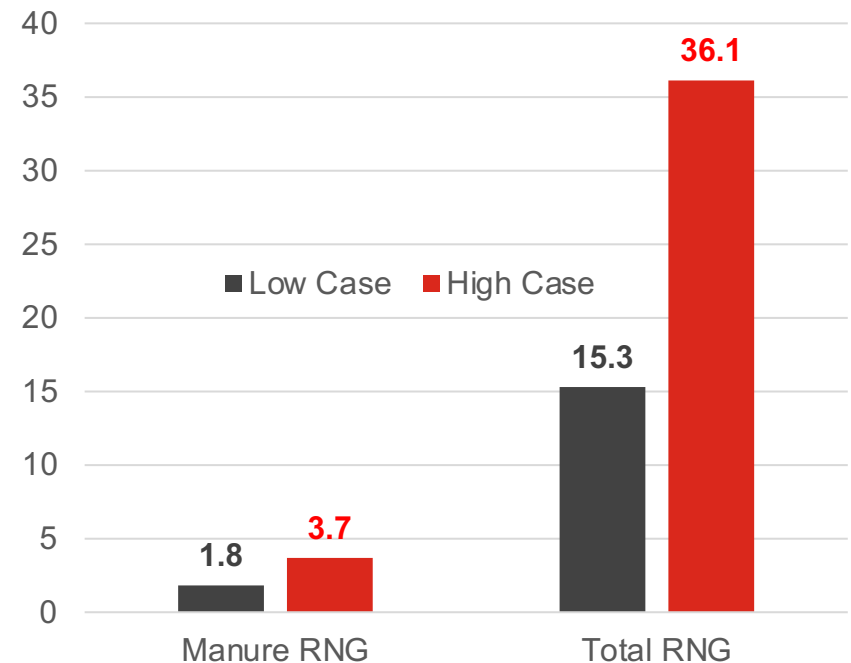
Source:  
<https://afdc.energy.gov/data/10308>

**Diesel Fuel Consumption**  
**Class 8 and Refuse: 21.9 B GCE**

**2020 CNG Volume: 0.65 Billion GCE**  
**2020 RNG Volume: 0.35 Billion GCE**

RNG Potential in US (2040)

Billion GGCE

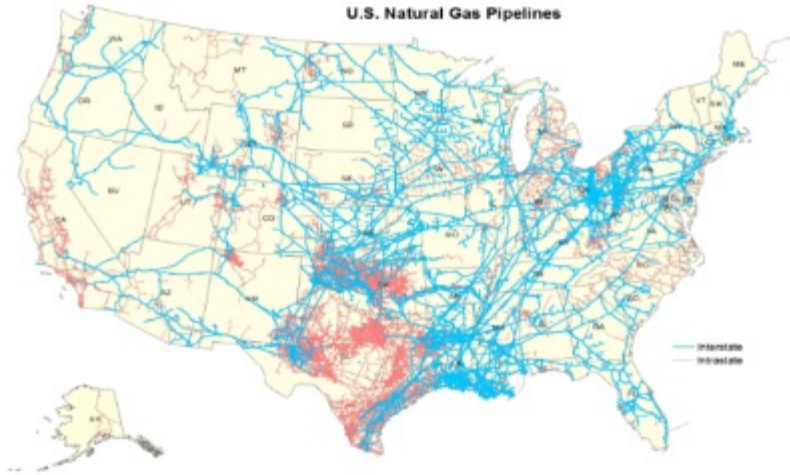


Source:  
American Gas Association and ICF

# US Natural Gas Pipeline

305,000 miles of Inter and Intrastate Natural Gas Pipeline in US

2.5 million miles of underground Natural Gas distribution lines in US



## Natural Gas Fueling Stations - US

Current: 1680 CNG Stations, 144 LNG Stations

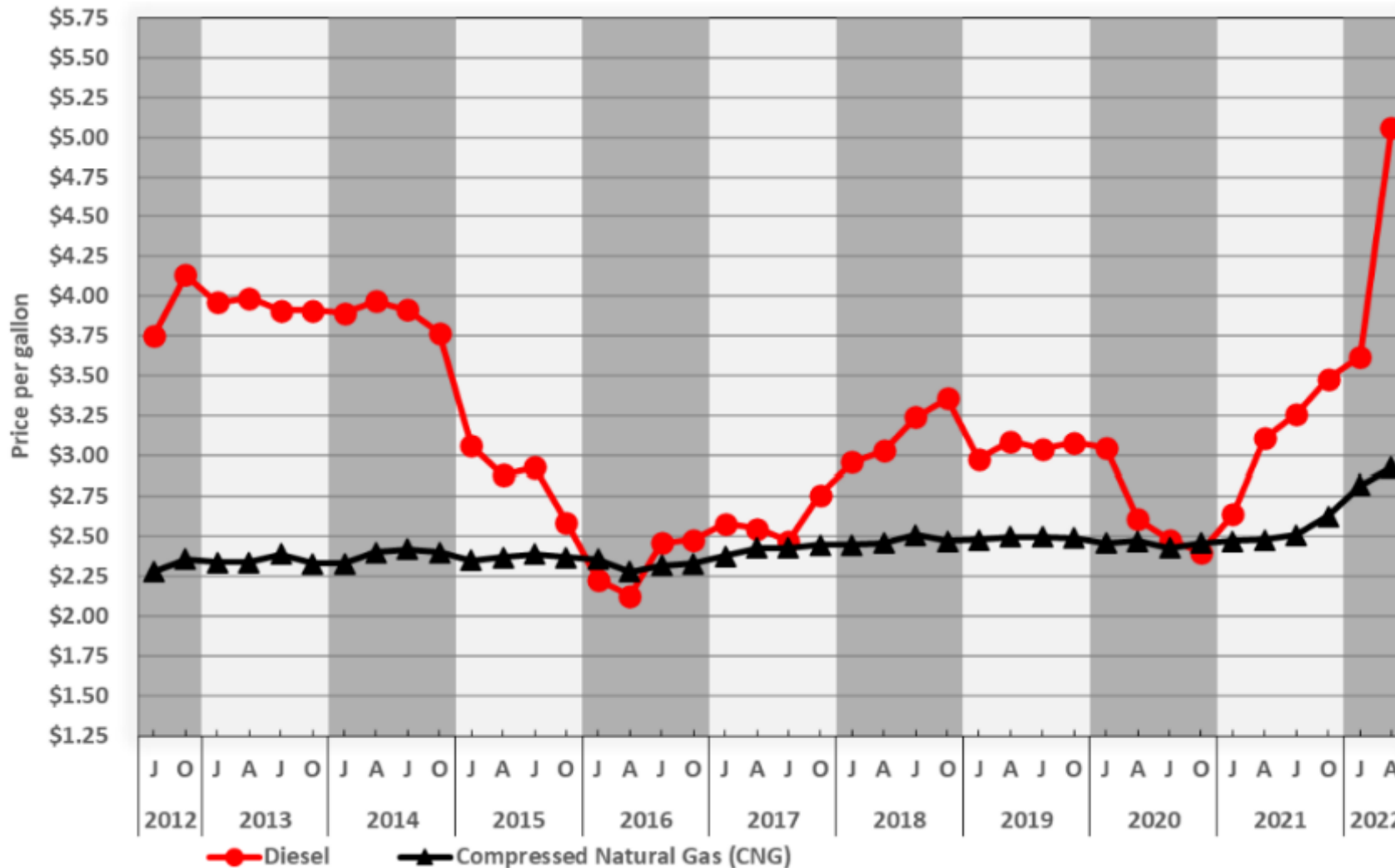
Planned: 50 CNG, 38 LNG

**Investing! – to name a few...**



<https://ngvamerica.org/fuel/ngv-station-map/?f#/find/nearest?fuel=CNG,%20LNG>

# Fuel Price Stability CNG vs. Diesel



National Average Price Between April 1 and April 15, 2022	
Fuel	Price
Biodiesel (B20)	\$4.62/gallon
Biodiesel (B99-B100)	\$5.06/gallon
Electricity	\$0.14/kWh
Ethanol (E85)	\$3.54/gallon
Natural Gas (CNG)	\$2.59/GGE
Liquefied Natural Gas	\$3.16/DGE
Propane	\$3.53/gallon
Gasoline	\$4.13/gallon
Diesel	\$5.06/gallon

<https://afdc.energy.gov/fuels/prices.html>

[https://afdc.energy.gov/files/u/publication/alternative\\_fuel\\_price\\_report\\_april\\_2022.pdf](https://afdc.energy.gov/files/u/publication/alternative_fuel_price_report_april_2022.pdf)

Pg 9, CNG prices in DEG – Diesel equivalent gallon

Internal Use Only



# Cummins Fuel Delivery Systems

- Cummins commitment to natural gas powertrains;
  - full value package and seamless integration - engine and fuel delivery system
- Work underway to upgrade Cummins locations to be able to service/ support the fuel delivery system
- Located near Dallas, Tx with over 100,000 sq ft. of space
- Systems designed considering customer pain areas and have multiple advantages over competition
- Ability to work with multiple installers, dealers, channels; can develop a standard product for OEM as first fit as well

Product Portfolio			
	<b>Side Mount</b>	6000L System 4000L System 4000L System 4000L System 4000L System	8070C System 8070C System 8070C System 8070C System 8070C System
	<b>Back of Cab</b>	6000L System 6000L System 6000L System	120 000 System 120 000 System 120 000 System
	<b>Front of Body</b>	6000L System 6000L System 6000L System	8070C System 8070C System 8070C System
	<b>Roof Mount</b>	6000L System 6000L System 6000L System	8070C System 8070C System 8070C System
	<b>Tailgate</b>	6000L System 6000L System 6000L System	120 000 System 120 000 System 120 000 System



GREENLYNC™ 2.0



Fuel Management with Peace of Mind.

- Our exclusive GreenLync™ 2.0 technology is the answer to fuel management and driver confidence.
- 24/7 data link diagnostics controls fuel system, fuel management module and engine
- In-cab driver message center and mobile app
- Integration with Cummins engine ECM
- Telematics integration and support
- Immediate fuel supply shut off in event of accident



# Cummins Investments in Natural Gas



## Cummins Clean Fuel Technologies



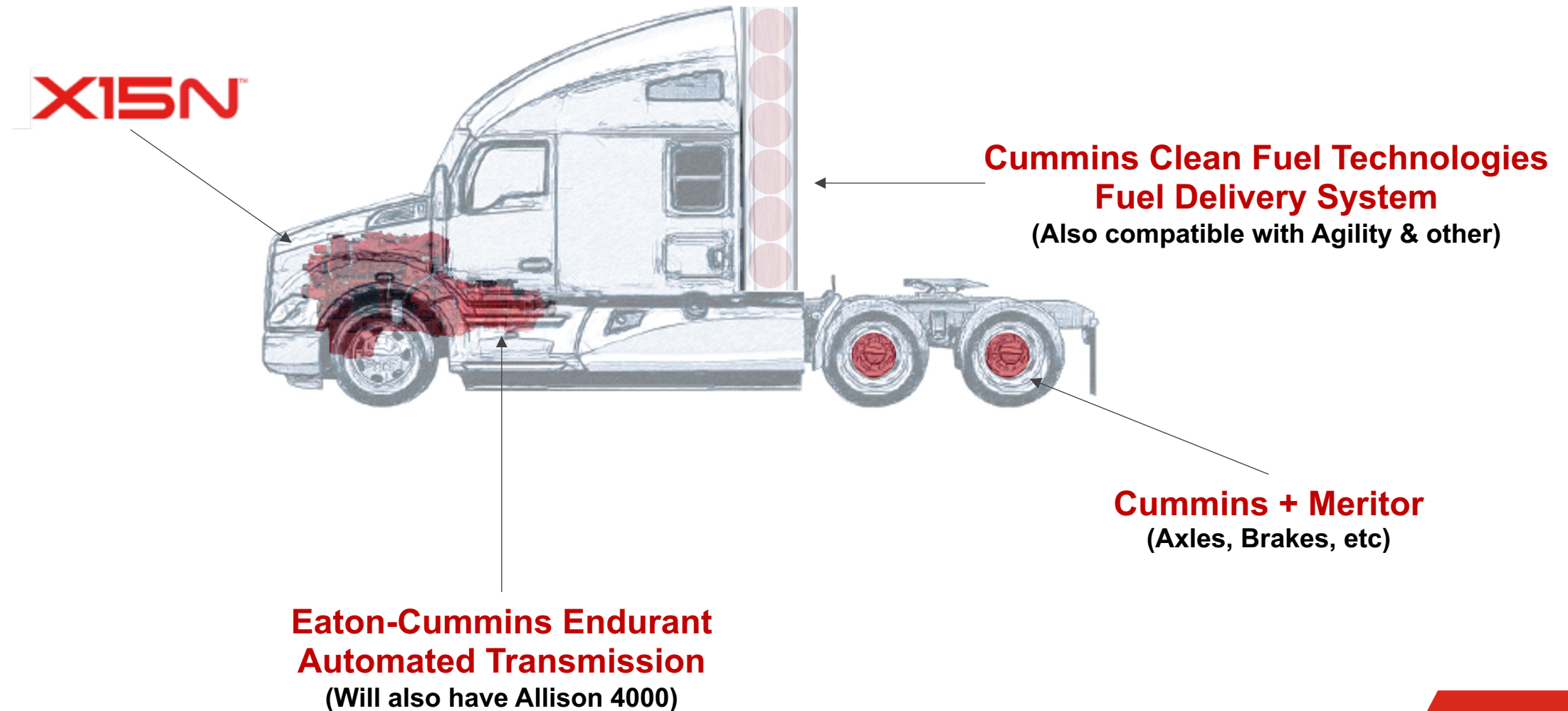
## Launch X15N



## Expanding Refueling Infrastructure

- Regionally aligned global product plan that leverages manufacturing economies
- Integration of end-to-end NG powertrain and fuel system
- Advocacy for RNG with leading bodies, government agencies
- Augment Cummins Sales and Service network to service and support end-to-end fuel delivery system
- Influence standard development for NG products (vehicle, infrastructure, regulation)

# Cummins Integration Value Proposition



Q+A